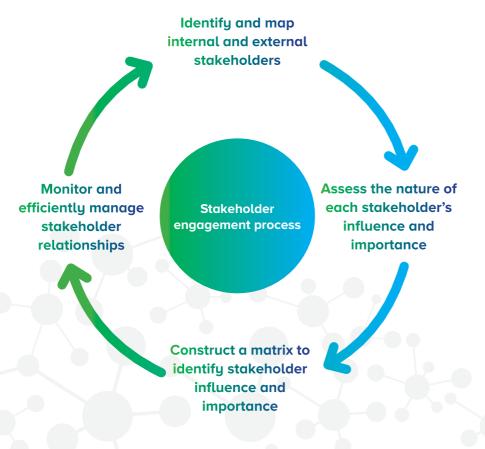
## Stakeholder engagement for GFCL is a continuous process adopted by us to communicate, consult and to understand our stakeholders better what they want and why they want it.

These are important inputs to craft our plans and actions so that we create long term value for them, thereby making them true partners in progress. In our endeavor to conduct our business in a transparent and ethical manner, we have established a robust and all-inclusive stakeholder engagement process which help us to develop a long term mutually gainful relationship.

## **Stakeholder Engagement policy**

Over the years, we have built strong relationships with multiple stakeholders. Our aim is to achieve outcomes that are beneficial for stakeholders across the business spectrum. Our continuous interactions, communication and consultations with stakeholders enable exchange of opinions and views, allowing us to efficiently engage with them. To further strengthen our relationships, we participate in corporate social responsibility activities, community development projects and viable environmental initiatives through various social platforms to foster effective communication and better engagement with stakeholders. Additionally, we have a Stakeholders Relationship Committee to address any complaints or grievances.



Stakeholders	Investors / Shareholders	Customers	Suppliers	Employees
Value Proposition	Return on Investment Growth in portfolio, customer base and geography for sustained profitable business	Strong Brand  Quality products  Competitive Price  On time Delivery  Technical services  Required Product offerings	Business continuity Capability Building	Fair Wages Trustworthy relationship Well - being
Why are they important to us	Funding and capital investment	Helps to increase market share Revenue growth	Cost optimization Coperational leverage Lean Manufacturing	Engaged and Empowered employees drive business by achieving targets set for them Right Talent gives us competitive advantage
How do we engage with them	Investor meetings General Meetings Annual Report Press Briefings	<ul> <li>∠ Customer visits by Sales and Marketing team</li> <li>∠ Technical support interaction</li> <li>∠ Conferences</li> <li>∠ Trade fairs</li> <li>∠ Product brochures and website</li> </ul>	<ul> <li>✓ Vendor Satisfaction surveys</li> <li>✓ Vendor meetings</li> <li>✓ Vendor capability webinars</li> </ul>	∠ CEO talk ∠ Employee Surveys ∠ Joint Committee forums ∠ Company House     Magazine ∠ Let's Talk and Stay     interviews ∠ E-mail Communication ∠ HR Buddy ∠ Ethics Line
Key ESG concerns	Climate change Health and Environment protection Technology and product innovation Fair business practices	<ul> <li>✓ Sustainability in Supply Chain and green chemistry</li> <li>✓ Health and Environment protection</li> <li>✓ Safety at workplace</li> </ul>		☐ Talent Retention ☐ Local Labour market ☐ Welfare practices ☐ with regard to ☐ wellness facilities
Capital linkage	Financial Relationship	Financial Relationship Intellectual	Financial Relationship Natural	Human Financial

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Stakeholders	Community	Regulatory and Government Bodies	Industry Bodies and Media	Educational Institutes
Value Proposition	Sustainable development of communities around our operations	Policy Formulation to shape future business growth	<ul><li>☑ Sharing of best practices</li><li>☑ Benchmarking</li><li>☑ Collaboration</li></ul>	Future talent supply Research and development
Why are they important to us	Ensuring community engagement to create lasting value for societies in which we operate	To ensure business continuity we need to comply with regulations In regulated markets we have to comply with set standards and policies	Understand industry trends and future needs Engage with industry colleagues to discuss matters of mutual interest including regulatory trends. Appropriate media coverage and company branding	Fulfill present and future talent requirement Intellectual partnerships to undertake research and development of product and technology
How do we engage with them	Public Hearing  Meeting with Community leaders  CSR Cell engagement with community  Community Development programmes and events  Community Development Newsletter	Participation is Seminars and events organized by the Regulatory Bodies Making representations whenever required	Press Conferences Regional and national conferences and seminars of Industry Bodies Memberships	<ul><li> ∠ Campus engagement</li><li>∠ Senior Management</li><li>∠ Lectures</li><li>∠ MOU</li></ul>
Key ESG concerns	<ul> <li>₩ater availability</li> <li>Environment protection</li> <li>Pollution Prevention</li> <li>Employment generation</li> </ul>	Pollution Control Emission and waste management Energy efficiency Community development Compliance	Transparent Disclosures and information sharing on emission, water, safety, welfare and other social accountability matters	Employment opportunity Community involvement
Capital linkage	Social & Relationship	Relationship  Natural	Relationship	Relationship

