

Fibria has mapped its main stakeholders, as shown in the table below.

STAKEHOLDER ENGAGEMENT (GRI 4.14)		
Stakeholders	Tools and engagement processes	Most material issues (taken from the ten most material issues from Fibria's Materiality Matrix)
Employees	Code of Conduct, publications (<i>Vital</i> newspaper, <i>Informe-se</i> , <i>EcoCiente</i>), online communication (Fibria Net, electronic bulletins), Meet the CEO, organizational climate survey	Ethics Strategy/commitment to Sustainability
Suppliers	Code of Conduct, participation in the CDP Supply Chain, programs for development of local suppliers (PRODFOR and PQF-Avançado), evaluation questionnaires, <i>Na estrada com segurança</i> magazine (for truck drivers)	Ethics Strategy/commitment to Sustainability
Clients	Contact with commercial and technical assistance offices, partnership for technology development, satisfaction survey	Certifications and voluntary commitments
Investors	Quarterly results, investor relations website, calls with Investor Relations area	Ethics Strategy/commitment to Sustainability
Shareholders	Quarterly results, investor relations website, Governance Portal	Ethics Strategy/commitment to Sustainability
Government / public authorities	Representations in forums and associations (eg. ABRAF, ABAF), development in projects with other organizations (eg. Costa das Baleias Development Plan)	Ethics
NGOs and discussions forums	Participation in forums and associations (eg. The Forest Dialogue, the Brazilian Forest Dialogue and the WBCSD), development of projects in partnerships with other organizations (eg. New Generation Plantations)	Ethics Certifications and voluntary commitments Strategy/commitment to Sustainability
Neighboring communities	Engagement, Operational Dialogue, Face-to-Face agenda, Community Meetings, social and development projects, Constructive Dialogue, publications Programs for socioeconomic education, Speak with Fibria, and <i>Fibria and You</i> .	Relationship with neighboring communities Impact of the eucalyptus plantations on biodiversity Certifications and voluntary commitments Ethics Use of water Strategy/commitment to Sustainability Environmental risks Emissions, effluents, and waste
Specific communities	Engagement, Operational Dialogue, Face-to-Face agenda, Community Meetings, social and development projects, Constructive Dialogue, publications Programs for socioeconomic education, Speak with Fibria, and <i>Fibria and You</i> .	Relationship with specific communities Impact of the eucalyptus plantations on biodiversity Certifications and voluntary commitments Ethics Use of water Strategy/commitment to Sustainability Environmental risks Emissions, effluents, and waste
Forest partners (Wood suppliers)	Forest Producer and Forestry Savings programs	Impact of the eucalyptus plantations on biodiversity Forest partners (Wood suppliers)
Industry associations	Involvement in boards and committees (eg. BRACELPA, ABRAF, ABAF)	Certifications and voluntary commitments Ethics Strategy/commitment to Sustainability
Press	Press Relations	Certifications and voluntary commitments Ethics Strategy/commitment to Sustainability

1. The Ombudsman, the Fibria Notícias and Fibria News newsletters, the institutional website and the Sustainability Report are intended for all stakeholders, in Brazil and abroad.

FIBRIA'S INDUSTRIAL AND FOREST OPERATIONS¹

Unit	Municipalities where Fibria is present	Workers			Production ³		Forest base ⁴			
		Employees	Outsourced ²	Total	Capacity	Production 2011	Plantations ⁵	Reserves ⁶	Other uses ⁷	Total
Aracruz	134	1,679	9,050	10,729	2.3	2.32	201,228	129,332	23,461	355,288
Jacareí	87	1,149	2,726	3,875	1.1	1.10	84,942	63,304	10,465	161,086
Três Lagoas	6	897	2,590	3,487	1.3	1.23	167,909	99,602	19,194	350,202
Capão do Leão	27	27	101	128	–	–	40,761	60,210	4,513	107,841
Offices abroad	–	42	0	42	–	–	–	–	–	–
Central management office	–	212	56	268	–	–	–	–	–	–
Fibria	254	4,006	14,523	18,529	4.7	4.66	496,840	352,447	57,614	974,414

1. Data as of December 31, 2011. To identify its plants, Fibria took the name after the municipalities where they are located. Thus, the former Barra do Riacho Unit was renamed Aracruz Unit.

2. Exclusive outsourced workers: outsourced workers who serve Fibria only.

3. In millions of tonnes. Not including Veracel's 50% interest.

4. In hectares. Own, leased and partnered areas. Not including Veracel's 50% interest. Not including forest fostering areas. Rounded figures.

5. Renewable plantations of eucalyptus.

6. Areas intended for environmental conservation.

7. Roads, firebreaks, buildings etc.

Timeline

■ Carlos Aguiar leaves the presidency of Fibria and executive Marcelo Castelli is named to the position

■ Start up of operation of the new pulp bleaching operation at Fiberline A at the Aracruz Unit (ES)

■ Fibria signs up to support the International Year of Forests, declared by the General Assembly of the United Nations (UN)

