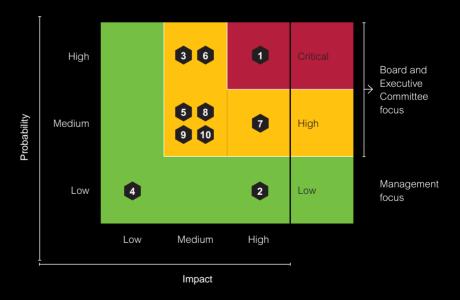
TOP TEN RISKS

The top ten risks York faces, together with the probability of these events occurring and the impact thereof (high, medium and low), are listed here. The mitigating strategies, together with opportunities arising and the KPIs, are listed alongside.

The Board and management team continuously review the top corporate risks to ensure an appropriate understanding of our operating environment.

The residual risks facing York are reflected on this heat map:



The numbers on the heat map correspond to the table alongside.

York continually assesses its major risks and responses thereto.







Medium

Low

4	
1	

KOMATILAND FORESTS (KLF)* MARKETING **POLICY**

Key risks and description Probability

- KLF limits log supply to external parties, increasing log prices
- · KLF's logs are the highest priced in the country
- · KLF intends to invest in processing capability based on its artificially created "low demand for logs", which will further diminish loa supply
- · KLF is not willing to provide long-term log supply agreements to its long-standing customers

Mitigating strategies and opportunities arising

- · York continues to engage with KLF for transparent pricing and three-year, renewable log supply agreements
- Should no amicable solution be reached, York will act to protect its rights
- Mutual respect and collaboration on industry matters
- Alternative log supply solutions are being actively pursued
- · Exploring opportunities for expansion of forestry landholdings
- · Consolidation of operations by implementing new technology
- · Regime changes will increase sustainable volumes from York's own plantations

· Sustainability of biological asset

KPIs

- · Maintain value and safety margins for sawmills
- Profitability EBITDA/ revenue
- · Net cash from operating activities
- · Return on capital employed
- · Purchase of property, plant and equipment
- · Control cost of logistics



Capitals

affected





YORK'S MARKETING **STRATEGY**

- · GDP growth now less than 1%
- · Delay in housing and infrastructure projects by Government
- Change in buyer behaviour





Impact

- · Developing alternative export markets
- · Expanding customer base and focus on an increase in overall product margins
- Present when the customer makes decisions
- Improved customer service and responsiveness
- Quicker turnaround on decision-making and floor space utilisation of customers
- Supply superior quality products
- · Upgrading processing facilities to offer a wider product range

- · Purchase of property, plant and equipment
- · New products launched
- · Profitability EBITDA/ revenue
- Net cash from operating activities







PESTS AND DISEASES IN PLANTATIONS

- · Insects and damagecausing animals
- · Diseases in pine plantations





- · Research projects in conjunction with various universities
- Development of Forestry Health Index to identify areas in need of special attention
- Development of diseaseresistant hybrid species
- Working with Forestry South Africa and University of Cape Town to develop sustainable solutions for the control of damage-causing animals
- · Value of biological asset
- · Profitability EBITDA/ revenue
- Total cost excluding external log purchases
- · Net cash from operating activities







^{*} Komatiland Forests SOC Limited is a wholly owned subsidiary of South African Forestry Company SOC Limited (SAFCOL).

Mitigating strategies and Capitals Key risks and description Probability Impact opportunities arising **KPIs** affected **TECHNOLOGY** · Upgrading processing · Purchase of property, DISADVANTAGE technology to the right plant and equipment programmable logic controller · Ageing processing Profitability - EBITDA/ (PLC) platforms and software technology with limited revenue process information packages · Value margin feedback · IT systems review to identify · Safety margin · Lack of information best-fit ERP solution for · Overall equipment improved information access systems integration efficiency to enable better decisionpreventing quick making decision-making **FIRES** · Self-insurance fund fully · Value of biological asset funded Profitability – EBITDA/ Plantation fire – risk of fire and magnitude Collaborative industry revenue of loss is the highest response Total cost excluding in younger age class · Focused programme for external log purchases plantations reduction of fuel load in Net cash from operating · Fuel load in plantations plantations activities adds to higher fire risk · Identification of high-risk · Self-insurance fund value areas, early detection and rapid initial attack • Under canopy burning in appropriate high-risk areas York is a member of various fire protection associations · Enhanced aerial resource coverage · Enhanced digital detection with wider coverage resulting in reduced manual lookouts · Continued investment in fire suppression equipment and technology · Implementation of Integrated Fire Management Plan per estate, based on high-risk areas and fuel load **BIOMASS POWER** · Revised processing strategy · Purchase of property, **PLANT PROJECT** and performance targets plant and equipment Potential cancellation of Pursue other projects with the · Diversified product mix REIPPPP - lumber:plywood: potential to optimise biomass utilisation biomass · Government has · Exploring alternative model to not signed any new · Gearing contracts under the participate in energy sector · Value of biological asset REIPPPP for more than a year · Programme and its continuation currently under review · Political interference

in electricity supply strategy of Eskom







High

Medium

Low

Key risks and description	Probability	Impact	Mitigating strategies and opportunities arising	KPIs	Capitals affected
York required to fulfil the role of Government in serving the community Poor basic service delivery of municipalities leading to public unrest Increased politicisation of municipal officers, abusing their positions for political gain			Active engagement with local and provincial governing bodies on service delivery York has a functional healthy relationship with unions and staff York's management team communicates and engages directly with the community, unions and staff Assisting local municipality in service delivery and repairing infrastructure Various community upliftment projects Community forums ensure better understanding and communication between stakeholders	Number of visits to York clinics Primary healthcare Counselling CSI spend on community programmes Total cost excluding external log purchases	
Retaining and recruitment of critical skills York staff is targeted for recruitment			 Competitive remuneration policy and career path development Active recruitment to ensure hired skills are a fit with York's values 	Staff turnoverPeople trainedTraining programmes spend	©
PREADSHEET THINKING Reliance on theoretical and spreadsheet-driven solutions can often result in not realising the holistic impact of the decision made based on desktop study			Interactive business environment Access to all available and relevant information	Reflect and review	
LACK OF PROBLEM- SOLVING SKILLS			Focused training programmes Coaching and mentoring of	People trained	

· Advisory Board of experts

 Limited capability for optimal problem solving