

our key relationships



Engaging our stakeholders

Stakeholder group	How we engage with our stakeholders?	Why we value our stakeholders?	What our stakeholders expect from us?	What concerns our stakeholders?	Page
Employees and unions	<ul style="list-style-type: none"> ➤ Internal newsletters and posters ➤ Regular chief executive officer's letter ➤ Sasol intranet ➤ Shop-floor briefings ➤ 360° performance reviews ➤ Lunch and learn discussions ➤ Management roadshows ➤ Internal meetings with trade union representatives 	The foundation of our business through their productivity, innovation and integrity	Providing a safe, stimulating and rewarding work environment	<ul style="list-style-type: none"> ➤ Health and safety performance ➤ Ongoing training and education ➤ Open communication between employees and managers ➤ Provision of internationally competitive remuneration and benefits packages ➤ Workforce transformation ➤ Access to HIV counselling and employee wellness programmes 	112

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Shareholders and investors	<ul style="list-style-type: none"> ➤ Regular presentations and roadshows ➤ Chief financial officer's letter ➤ Annual reports ➤ Media releases and published results 	Provide the financial capital necessary to sustain growth	Sustainable growth and returns on investment	<ul style="list-style-type: none"> ➤ Delivering sustainable returns ➤ Leadership and strategic direction ➤ Corporate governance and ethics ➤ Exposure to strong rand/US dollar exchange rate for protracted periods ➤ Exposure to the Brent crude oil price ➤ Progress with project pipeline and future growth projects ➤ Capital expenditure for current and future periods 	<p>12</p> <p>29</p> <p>32</p> <p>38</p> <p>46</p> <p>52</p>
Governments (local, provincial and national) and regulatory authorities	<ul style="list-style-type: none"> ➤ Personal meetings at all levels ➤ Written communication ➤ Through business organisations ➤ Parliamentary portfolio committees 	Provide our licence to operate and a clear regulatory framework	Supporting the region's growth and developmental strategies through transparent responsible behaviour	<ul style="list-style-type: none"> ➤ Increased contribution to the South African economy, including job creation ➤ Enhanced taxation and royalty payments amid high commodity prices ➤ Empowerment, transformation and adherence to the revised BEE codes ➤ More effective safety management to eliminate fatalities and serious injuries ➤ Reduction of energy consumption ➤ Disclosure and management of carbon emissions 	<p>36</p> <p>67</p> <p>70</p> <p>112</p> <p>126</p>
Customers	<ul style="list-style-type: none"> ➤ Customer meetings and site visits ➤ Conferences ➤ Business association meetings 	Opportunities for continued growth	Safe, essential and quality products at competitive prices	<ul style="list-style-type: none"> ➤ Quality of products ➤ Long-term security of supply ➤ Effective product stewardship 	<p>22</p>
Suppliers, service providers and JV partners	<ul style="list-style-type: none"> ➤ Supplier meetings and site visits ➤ Performance reports and audits ➤ Business associations 	Good value, safe and quality products and services that support our growth	Providing joint developmental and growth opportunities	<ul style="list-style-type: none"> ➤ Long-term security of supply ➤ Effectiveness of planned procure-to-pay process ➤ Health and safety performance 	<p>22</p> <p>70</p>
Business organisations	<ul style="list-style-type: none"> ➤ Business body memberships ➤ Participation in meetings and initiatives 	Engaging with governmental initiatives and topical issues to drive agendas; shared expertise and experience	Contributing to the collective industry voice	<ul style="list-style-type: none"> ➤ Disclosure and management of carbon emissions ➤ Workforce transformation ➤ Open and transparent communication 	<p>36</p> <p>122</p>
Communities and NGOs	<ul style="list-style-type: none"> ➤ Community outreach forums ➤ Public and personal meetings ➤ Corporate social investment initiatives 	A deeper understanding of community interests and building trusted relationships	Contributing responsibly and transparently to broader societal interests	<ul style="list-style-type: none"> ➤ Employment opportunities and environmental impacts ➤ Supporting key community development issues ➤ Sponsorships and bursaries 	<p>122</p> <p>123</p>
Educational and research institutions	<ul style="list-style-type: none"> ➤ Specific partnership arrangements ➤ Academic conferences 	Opportunity to develop Sasol's talent and develop innovative products and services	Investment in patents and research and development infrastructure	<ul style="list-style-type: none"> ➤ Skills development initiatives ➤ Sponsorships and bursaries ➤ Engagement with students 	<p>122</p> <p>123</p>
Media	<ul style="list-style-type: none"> ➤ Media releases and briefings 	Reputation management and raising awareness of Sasol products, services and business strategy	Responsible and transparent industry leadership on business and societal issues	<ul style="list-style-type: none"> ➤ Non-compliance with legislation ➤ Growth opportunities ➤ Expansion of Sasol business ➤ Sponsorships 	<p>24</p> <p>29</p> <p>46</p> <p>123</p>